of $500,000 in just a few years. And still another, a man in his sixties, who made $9,000 in three months, using this technique. Yet every one of these people—and many more, including housewives, retirees and others who have made money by leaps and bounds with Telecult Power—swears that he does not know a single thing about "high finance"!

But that's the least of it! For by tapping the Mass Mind, as shown in this chapter, the *entire plan* for a fabulous new money-making idea may be layed out before you!

A striking example of this is the early automobile. Did Henry Ford actually conceive of the notion of a cheap, horseless carriage and a way to mass produce it all by himself? Or did he, in fact, simply tap the Mass Mind through Telecult Power? Many think he did, for at the time several prominent inventors were working on the same idea in strictest secrecy.

HOW THE MENTAL EARPHONE CAN HELP SMOOTH OVER PERSONAL PROBLEMS

What else can Mind Reading do for you? Last but not least, it can help you in your personal life. For example, say you have a troubled friend or neighbor: by reading his mind, you will know the nature of his problems and be able to exercise sympathy and understanding. What might otherwise have appeared to be rudeness or thoughtlessness on this person's part, you will then understand to be deep thought. You will understand why, perhaps, he forgot to say good morning, was curt or gruff with you, and you will not be offended.

The Mental Earphone can also help you understand a wife, a husband, a son or daughter better. Teenagers, especially, will benefit by your understanding at a time in their lives when they are apt to feel lonely and confused and have a hard time expressing themselves openly. It can help you mend a troubled marriage, strengthen and unite all family ties.

* * *

With the passage of time, your Mental Earphone will cease to be a novelty and become a very handy tool that you can use to good advantage, one that you can "turn on or off" at will. But in order to keep this power, it is necessary to use it.

Keep practicing, every chance you get: at the supermarket, the gas station, at work, or during lunchtime. Use it without shame, for it is a God-given power that was meant to help us, not hurt us—to help us live more easily. And it is a power that money cannot buy, simply because you already possess it.

SUMMARY OF TELECULT POWER #1

1. Thoughts do not need to be spoken in order to be heard.
2. Sound can be sent out in the form of subvocalization (slight vibrations of the throat, altered by movements of the tongue), which can be picked up by a psychic or sensitive person.
3. Sound can also be produced by the human mind itself—sound in its embryo stage—and transmitted via the auditory nerve to the atmosphere around us.
4. You can prove that the human mind can produce sound, merely by listening to your own thoughts. In this case, your ear receives sound from inside rather than outside.
5. Scientists have proven that the human mind can produce sound. They have found that spoken words and other sounds are *faithfully reproduced* when electrodes are placed upon the auditory nerve and connected with a telephone receiver or loud speaker.
6. Your cerebral equipment is amazingly like that of early radio sets. The entire surface of the brain is covered with hairy filaments called dendrites—which seem to have evolved purposely to furnish fine conducting filaments like those of early radio sets. The end point of each of these "hairs" is as susceptible as a lightning rod to all electrical charges near it.